

MONAT PASSPORT 2023

FAQ FOR MARKET PARTNERS IN EUROPE

**FAQ are subject to change.*

1st February 2023

Q: WHAT ARE THE TRAVEL DATES FOR THE TRIP?

A: Passport 2023 will be held 16th – 19th October 2023, at the Grand Hyatt Baha Mar in Nassau, Bahamas.

Q: WHAT IS THE QUALIFICATION PERIOD?

A: The qualification period is 1st February – 31st July 2023.

Q: WHO CAN PARTICIPATE IN PASSPORT 2023?

A: Qualification is open to all MONAT Market Partners in the USA, Canada, the UK, Ireland, Poland, Lithuania, Spain, Australia and New Zealand who are in good standing with MONAT at the time of the trip.

Rules may vary in each country. Market Partners should review the FAQs for their country of registration for qualification criteria.

Q: IF I BECOME A MARKET PARTNER DURING THE QUALIFICATION PERIOD, CAN I STILL QUALIFY FOR PASSPORT 2023?

A: Qualification is open to all MONAT Market Partners regardless of enrolment date, as long as qualifications are met.

Q: HOW DO I QUALIFY FOR PASSPORT 2023?

A: Market Partners can qualify by meeting the requirements listed in the chart below.

QUALIFICATION 1st FEBRUARY – 31st JULY 2023		
TIER	REQUIREMENTS	AWARD
1	<ul style="list-style-type: none"> • PERSONAL SPONSOR: 4 MPs, 12 VIPs • PERSONAL GROUP SPONSOR: 10 MPs, 30 VIPs • GROUP VOLUME: 50,000 GV • PAID-AS RANK ON LAST QUALIFICATION MONTH: Paid-as MMB+ in July 	TRIP FOR ONE Private Room + Airfare for One (Bringing a guest is optional— Guest airfare in not included.)
2	<ul style="list-style-type: none"> • PERSONAL SPONSOR: 6 MPs, 24 VIPs • PERSONAL GROUP SPONSOR: 30 MPs, 90 VIPs • GROUP VOLUME: 70,000 GV • PAID-AS RANK ON LAST QUALIFICATION MONTH: Paid-as AMM+ in July 	TRIP FOR TWO Private Room + Airfare for Two
3	<ul style="list-style-type: none"> • PERSONAL SPONSOR: 10 MPs, 36 VIPs • PERSONAL GROUP SPONSOR: 45 MPs, 140 VIPs • GROUP VOLUME: 100,000 GV • PAID-AS RANK ON LAST QUALIFICATION MONTH: Paid-as MM+ in July 	TRIP FOR TWO Upgraded Private Room + Airfare for Two

Market Partners must enrol with a Product Pack.

VIPs must have an active Flexship through the 15th of the month following their enrolment.

Q: WHAT IS A PERSONAL GROUP?

A: A Personal Group consists of a Market Partner and their entire downline, down to but not including the next career-title Managing Market Builder or higher.

NOTE:

- Your Personally Sponsored MPs and VIPs count toward your Personal Group Sponsor totals, including those beyond the minimum Personal Sponsor qualification.

- Any existing career-title Managing Market Builder (MMB) or higher in your downline at the beginning of the qualification period will NOT count toward your qualification requirements. If the MMB or higher is demoted during the qualification period, that MP will count for Group Volume, commissions, and rank purposes but not for the Passport 2023 incentive.
- In the event a new career-title MMB or higher promotes within your Personal Group during the qualification period, that Market Partner's results will continue to be included in your qualification requirements each month of the qualification period.

Q: WHAT HAPPENS IF MY NEW VIP CUSTOMERS OPT OUT OF THE FLEXSHIP PROGRAMME?

A: Any newly enrolled VIP Customers who opt out of their Flexship programmes before the 15th of the month following their enrolment will not count toward Passport Qualifications.

EXAMPLE: If a VIP enrolls on 1st March 2023 and cancels their Flexship on 13th April 2023 they will not count toward Passport Qualification Requirements.

Q: IF I ENROL A VIP CUSTOMER WHO THEN UPGRADES TO MARKET PARTNER, WILL THEY COUNT TOWARD MY PASSPORT QUALIFICATIONS?

A: Yes, but how they are counted—whether as a VIP or Market Partner—depends on when the upgrade occurs.

Examples:

- If a VIP enrolls in February 2023 and then upgrades to Market Partner in February 2023, they count toward Passport Qualifications as a Market Partner, and you will need to enrol an additional VIP for Passport.
- If a VIP enrolled PRIOR to February 2023 and upgrades to Market Partner in February 2023 – 31st July 2023, they count toward your Passport Qualifications as a Market Partner.
- If a VIP enrolls in February 2023 and then upgrades to Market Partner in August 2023, they count toward your Passport Qualifications as a VIP.
- If a VIP enrolls in February 2023 and then upgrades to Market Partner after 15th March 2023 and before 31st July 2023 they will count as a VIP AND as a Market Partner toward your Passport Qualifications.

Q: WHAT IS THE LOCATION FOR THE TRIP?

A: Grand Hyatt Baha Mar in Nassau, Bahamas.

Q: WHAT IS INCLUDED IN THE TRIP?

A:

- 3 nights at Grand Hyatt Baha Mar
- Round-trip flight to Nassau, Bahamas
- Half-Day Training Session
- Networking with 1,500+ Market Partners
- Exclusive Recognition
- More than 40 dining options
- Access to the Baha Bay Oceanfront Waterpark

Q: WHAT IS NOT INCLUDED IN THE TRIP?

A:

- Ground transportation
- Spouse airfare for Tier 1 qualifiers
- Food and Beverage
- Room service
- Meals and incidental expenses while in transit
- Any excursions or activities not expressly noted in trip inclusions
- Incidental travel expenses
- Parking or transportation to originating airport

- Childcare/Sitters
- Baggage fees, change fees, premium, or assigned seating costs
- Costs associated with travel delays, missed connections, weather events, or other disruptions in travel, including but not limited to overnight lodging in the case of missed connections, cancelled flights, early departures, negligence, and/or personal circumstances
- Trip insurance
- Permits or vaccinations needed for any layover flights in the US or any other country

Q: MAY I BRING MY SPOUSE?

A: Yes. Market Partners who meet the qualification criteria for Tiers 2 and 3, as listed above, may bring a non-Market Partner guest and MONAT will pay for that non-Market Partner guest's airfare and lodging. Tier 1 qualifiers have the option to bring a non-Market Partner guest but must pay for non-Market Partner guest's airfare.

Q: IF I QUALIFIED FOR TIER 1, MAY I BRING A GUEST?

A: Tier 1 will now have the option to bring a complimentary non-Market Partner guest as a part of the Tier 1 award. Airfare for guests is not included. A \$149.00 USD guest fee will be applied to have your guest join us at MONAT activities. (Includes guest badge, access to General Session and Reception, & will be non-refundable). Swag will only be provided to the qualifying Market Partner.

Q: IF I EARN THE TRIP, BUT CAN'T GO, MAY I RECEIVE A SUBSTITUTE REWARD OR ALLOW SOMEONE ELSE TO GO IN MY PLACE?

A: No. Only qualifying Market Partners may participate in this trip. No substitutions or cash equivalents will be awarded.

Q: IF I EARN THE TRIP, MAY I BRING MY CHILDREN?

A: You may bring your children at your own expense, but be advised that children under 18 are not permitted at any MONAT functions. If your child is 18 or older and you register them as your guest, they may attend MONAT functions with you.

Q: AM I RESPONSIBLE FOR INCOME TAX ATTRIBUTABLE FOR THIS TRIP?

A: Qualifiers attending Passport 2023 will be solely responsible for income taxes attributable to the noncash compensation as a result of MONAT paying for incentive trips and other noncash awards. In certain instances, the value of this incentive trip may be reported to the tax authorities in your jurisdiction in accordance with the country's applicable tax law.

If and where applicable, any hotel or airfare paid by MONAT will be reported to respective tax authorities. Qualified Market Partners who register for an event and do not or cannot attend will remain responsible for the taxable value of any non-refundable costs incurred by MONAT. Examples of taxable trip value that will remain reportable even when a Market Partner is unable to attend would include: a minimum of one-night's room rate, hotel taxes, and resort fees. Non-refundable airfare paid by MONAT will be included in taxable income reporting where applicable as defined by your country's taxation guidelines at the time of this trip.

Q: WHAT OPTIONS DO I HAVE FOR FOOD AND BEVERAGE DURING MY STAY?

A: The Grand Hyatt Baha Mar offers more than 40 dining options throughout the Baha Mar property. While the meals are not included with your stay, MONAT has secured an optional Breakfast & Lunch Meal Plan for attendees to purchase or earn through our Passport Meal Plan incentive programme. Details can be found here: [\(URL\)](#)

Q: WHEN WILL OFFICIAL PASSPORT 2023 QUALIFIER LIST BE ANNOUNCED?

A: Qualifications for Passport 2023 end July 31 and the official qualifier list will be announced in August of 2023.

Please note that all trip qualifications are subject to Compliance review for potential bonus buying and rank advancement manipulation. Bonus buying" includes: (a) the enrollment of individuals or entities without the knowledge, or execution of an Independent Market Partner Application and Agreement by such individuals or entities; (b) the fraudulent enrollment of an individual or entity as a Market Partner; (c) "stacking" which is the specific placement of an individual VIP Customer or Market

Partner under a person within one's downline, other than the person who introduced them to MONAT, in order to qualify yourself or others for rank advancements, incentives, prizes, commissions or bonuses; (d) the enrollment or attempted enrollment of nonexistent individuals or entities as Market Partners; (e) purchasing MONAT products on behalf of another Market Partner or under another Market Partner's I.D. number, to qualify for commissions or bonuses; (f) purchasing excessive amounts of MONAT products that cannot reasonably be used or resold in a month; and (g) any other mechanism or artifice to qualify for rank advancement, incentives, prizes, commissions or bonuses that are not driven by bona fide product purchases by end consumers. Any purchases or enrollments not in compliance with MONAT Policies and Procedures will be deemed ineligible and bonuses will not be paid. Additionally, any violation of MONAT Policies and Procedures may render a Market Partner ineligible to participate in the program and may result in further compliance action to the Market Partner's account, including and up to account suspension or termination.